CONSTRUCTING EXCELLENCE IN NEW ZEALAND

EFFECTIVE TEAM COMMUNICATION FOR TEAM LEADERSHIP & SITE MANAGEMENT

Purpose:

Our package of two Effective Communication Workshops are designed to upskill Team and Project Leaders to help them create a collaborative culture in their workplace.

✓ Workshop 1: Communicating with Influence: 1½ days

The aim of this workshop is to develop your influencing skills by understanding personality traits and how different personalities influence each other. You will learn how to use the Myers Briggs Personality Indicator as a powerful tool to tailor your actions to positively encourage your team to work collaboratively together.

You will also develop a greater awareness of what others need in face to face conversations. Your listening skills will be enhanced so you can be more present and observant in conversations.

You will understand the importance of questioning to gain information and learn how to approach a difficult situation with honest feedback to keep people engaged to improve performance and behaviours.



✓ Workshop 2: Negotiating your way through Conflict-1 Day

The aim of this practical skills based workshop is to help you understand and manage conflict as soon as possible in the workplace. You will understand your personal conflict management style and learn how to identify the early warning signs and causes of conflict so it is easier to resolve issues early. You will be given tools for intervention strategies and dealing with difficult behaviours and learn an easy negotiation method to create and maintain a win: win culture.

Approach:

- The Workshops are offered as a public course or can be offered in-house to your staff.
- Maximum Numbers per workshop: 16 participants

Participants can attend the **Full Package** of 2 **Workshops** over 2½ days or choose one of the workshops:

- Communicating with Influence (1¹/₂ days)
- Negotiating your way through Conflict (1 Day)

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FOR TEAM LEADERSHIP & SITE MANAGEMENT

Workshop 1	Communicating with Influence	
Aims and Objectives	The aim of this workshop is to develop your self-awareness of your personality attributes, and to understand how different personalities influence each other.	
	You will learn how to use Myers Briggs Personality Indicator as a powerful tool to start tailoring your actions to positively encourage your team to work well together.	
	You will enhance your listening skills so you can be more present and observant in conversations, understand the importance of questioning to gain information and learn how to approach a difficult situation with honest feedback to keep people engaged to improve performance and behaviours.	
Time	Pre-Work – Online MBTI Profiling Questionnaire – approx. 30 mins	
	Day 1: 12.30pm – 4.30 pm (½ day) Day 2: 8.30am – 4.30pm (1day)	
Learning Outcomes On completion of the module, you will:	 ✓ understand your own personality type and how you prefer to gather information and make decisions ✓ show an understanding of other peoples' personality types and how they influence 	
	 each other ✓ have skills for effective communication in listening, questioning and influencing. ✓ understand how your emotions affect your behaviour 	
	 have the skills to give and receive constructive feedback to deal with difficult situations. 	
Workshop 2	Negotiating your way through Conflict	
Aims and Objectives	The aim of this practical skills based workshop is to help you to understand and manage conflict as soon as possible in the workplace.	
	You will understand your personal conflict management style and learn how to identify the early warning signs and causes of conflict so it is easier to resolve issues early.	
	You will be given tools for intervention strategies and learn an easy negotiation method to create and maintain a win: win culture.	
Time	1 Day Workshop – 8.30am – 4.30pm	
Learning Outcomes	 understand why conflict occurs and your personal style in dealing with conflict 	
On completion of the	✓ have the knowledge and tools to prevent and manage conflict situations	
module, you will:	✓ have core skills of listening and questioning for negotiations	
	✓ have an understanding of the phases of a negotiation	
	\checkmark be clear about balancing both the substance and relationships in a conflict situation	
	\checkmark negotiate with difficult people and have skills for working collaboratively with others	

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Key Contacts

Facilitator				
Facilitator	Saranya Amanda Tarrant			
	Training Consultant , Constructing Excellence (NZ) Ltd			
	BED. CQSW, Diploma in Applied Social Studies MBTI Practitioner, NZQA Assessor Qualification			
	IMNZ Associate Trainer			
	Organisational Development Consultant,			
	Team Facilitator, Trainer and Resilience Coach.			
	Saranya has extensive experience as a successful trainer and resilience coach. She has spent the last 34 years			
	developing and delivering workshops to teams, first line leaders and managers in the UK and NZ. Saranya has been working with the Constructing Excellence team for 12 years. She has a passion for improving relationships,			
	communication and well-being in the workplace.			
	Saranya co-developed and tutors on the Diploma of Managerial Excellence in Engineering and Construction. She			
	teaches the Myers Briggs Personality Profiling, Managing Change, Resilience, Leadership Skills and			
	Communication Skills Modules.			
	She is an Associate Trainer for the Institute of Management New Zealand.			
Кеу				
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Registration Form

Registration i oni			
Module	Effective Communication for Team Leadership & Site Management		
Dates	Workshop 1: U July 25 th pm & July 26 th OR Sept 7 th pm & Sept 14 th		
	Workshop 2: July 27 th OR Sept 21 ^{st,}		
Options	□ Workshop 1 : Communicating with Influence (1 ½ Days) \$1,450.00 + GST		
	□ Workshop 2: Negotiating your way through Conflict (1 Day) \$795.00 + GST		
	Image: Workshop 1 & 2 - 2.5 Days (save \$265) \$1,980.00 + GST (10% discount for CCG members and ACE Alumni) \$1,980.00 + GST \$1,980.00 + GST		
Venue	Auckland Rose Park Hotel, 92-102 Gladstone Road, Parnell, Auckland		
	(Morning Tea/ Lunch / Afternoon tea included)		
Accommodation	Contact Auckland Rose Park Hotel (09 377 3619) directly for room availability		
Name (s)	1.		
	2.		
	3.		
Role (s)	1.		
	2.		
	3.		
Company Name:			
Tel:			
Email:			
Address & PO for Invoice			
Pay by Credit Card	□ Please contact me for credit card details. I understand that there is a small surcharge for credit card payments.		
Signature & Date	□ I have read the terms below*		

Please email or post to:admin@constructing.co.nz

Constructing Excellence NZ Ltd; PO Box 25932; Auckland 1740; t: +64 (0)9 585 2218

*Terms: Bookings close 1 week prior to start date due to pre- work requirements. Payment is required on 7 day invoice at course acceptance and before course commencement. *Cancellation is accepted with full refund up to 2 weeks before the event. *Within 2 weeks of the event will result in a credit for a future course.

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